

JANTZEN INC. P.O. BOX 3001 PORTLAND, OR 97208 503-238-5137 503-238-5087 FAX

Mr. Edward F. Morrison President TMC Management Engineers 333 South State Street, #102 Lake Oswego, OR 97034

Dear Ed,

Thank you for the very professional and effective project that your firm completed for Jantzen Inc. I am very pleased with the results achieved.

With your help we have re-engineered our raw material handling process, reduced our overall costs of inventory and improved safety. In addition, you have streamlined the time required to move material through receiving and inspection and improved the availability of material for production.

Our space utilization has never been better. The reset of our two warehouses is working just as you designed. Our inventories are more accurate and our managers are better trained. This training will especially help us maintain the improvements we achieved with your guidance.

Before we began the project, we were having problems with shortages in specific, and very important, sized components. This was a frustrating process problem that had stumped our managers. I am very pleased with the diligent research your firm did to discover the root cause of the problem. Furthermore, your detailed analysis was done with no disruption to our manufacturing process. In fact, our managers enjoyed working with your people.

This project is a classic example of how well a partnership between outside professionals and inhouse managers can work. Many good things were accomplished. Again, thank you for your help.

Best Regards,

Allula

Al White

VP Manufacturing

AW/ts