



Mr. Edward F. Morrison
President
TMC Management Engineers, Inc.
333 South State Street, # 102
Lake Oswego, Oregon

Dear Ed,

The management engineering program that your firm completed at our meat plant has been thoroughly designed and professionally implemented.

New management tools and production systems are only useful if managers use them. They will only accept and use new systems if they clearly see how it will help them do their jobs better or easier. Anything else is just considered a burden. You have taken complex production information and simplified it into a system that our people actually enjoy using. The result is that our managers are now using better reporting tools to manage better. They are more focused on controlling costs and they are getting recognized for achievement. Morale has noticeably improved.

Bottom line: You have trained our managers to operate their areas better. We have reduced costs and increased efficient use of man-hours. From my stand point it is gratifying to see our managers work so well with your firm and do a better job as a result. Your people created a very collegiate and accommodating atmosphere with our managers that they enjoyed.

It's been great working with you. Best of luck in the future.

Sincerely,

A handwritten signature in black ink, appearing to read "Al Reser", is written over the word "Sincerely,".

Al Reser
President,
Reser's Fine Foods, Inc.

AR/rb